# The Amarillo Economy

**April 2024** 



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### **Amarillo Economic Analysis**

### Amarillo's economy leveled out in April, with sputtering retail sales, small gains in employment, and steady real estate.

Month over month, Retail Sales are up 1.8% a year ago. Year to Date Sales are almost exactly flat with 2023. New Car Sales are down 14.7% from 12 months ago. Used Car Sales are down 16.7% over the same time.

Also, level with a year ago are Airline Boardings. The Hotel/Motel Tax Collections are down 36% from a year ago.

The Household Survey shows 1,214 more people working compared to last year. The Employers Survey shows an increase of 1,670 workers. Lubbock is up 1,991 and 2,896. Midland/Odessa is up 1,802 and 2,620.

Wages in Amarillo are up 5% from 2023.

There were 45 Residential Starts this month, down 37% from the 71 last April. 2024 Year to Date Starts are down 11% from 2023. House prices are up 2%. Construction is up due to Transformational Park and a \$4.5 million remodel for the APD. Year to Date Permits are up 51.5% over last year.

There has been some volatility in Cattle pricing over the last few weeks. Fat Cattle are 6% higher than 12 months ago. Area Dairies expect higher prices than today's \$16.50. There wasn't much problem for production due to Bird Flu and the entire outbreak will have minimal impact on Panhandle Dairies.

Corn should be planted in the next 6 weeks and prices are down 35%. There is potential for a good Wheat Crop and there is some optimism going into harvest season. Wheat prices are down 22% from last year. Area farmers tell us there is potential to make money this year in Cotton, even though prices are down 9%.



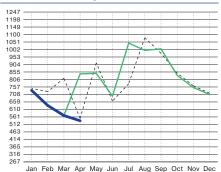
### **Amarillo Economic Pulse**

| <b>Economic Components</b>                | С  | urrent Month |    | Last Month | •  | One Year Ago |
|---|----|--------------|----|------------|----|--------------|
| Index (Base Jan. 88 @ 100)                |    | 184.64       |    | 189.00     |    | 217.03       |
|   |    |              |    |            |    |              |
| Sales Tax Collection                      | \$ | 7,382,109    | \$ | 7,422,040  | \$ | 7,249,621    |
| Sales Tax Collections (Year to Date)      | \$ | 33,520,764   | \$ | 26,138,654 | \$ | 33,477,123   |
|   |    |              |    |            |    |              |
| New Vehicle Sales                         |    | 655          |    | 511        |    | 768          |
| Used Vehicle Sales                        |    | 1,615        |    | 1,191      |    | 1,938        |
|   |    |              |    |            |    |              |
| Airline Boardings                         |    | 33,335       |    | 27,902     |    | 33,139       |
| Hotel/Motel Receipt Tax                   | \$ | 536,089      | \$ | 570,140    | \$ | 842,484      |
|   |    |              |    |            |    |              |
| Population                                |    | 201,106      |    | 201,106    |    | 201,106      |
| Employment – CLF*                         |    | 138,750      |    | 139,101    |    | 137,304      |
| Unemployment Rate*                        | %  | 3.10         | %  | 3.40       | %  | 3.00         |
| Total Worker Employed* (Household Survey) |    | 134,416      |    | 134,321    |    | 133,202      |
| Total Worker Employed* (Employer Survey)  |    | 128,400      |    | 128,528    |    | 126,730      |
| Average Weekly Wages                      | \$ | 1,030.00     | \$ | 1,030.00   | \$ | 980.00       |
|   |    |              |    |            |    |              |
| Gas Meters                                |    | 70,233       |    | 69,938     |    | 70,600       |
|   |    |              |    |            |    |              |
| Interest Rates (30 year mortgage rates)   | %  | 7.375        | %  | 6.875      | %  | 6.375        |
| Building Permits (Dollar Amount)          | \$ | 19,221,287   | \$ | 26,955,474 | \$ | 11,779,126   |
| Year to Date Permits (Dollar Amount)      | \$ | 60,486,198   | \$ | 40,891,814 | \$ | 39,915,389   |
| Residential Starts                        |    | 45           |    | 49         |    | 71           |
| Year to Date Starts                       |    | 145          |    | 95         |    | 163          |
| Median House Sold Price                   | \$ | 245,000      | \$ | 245,000    | \$ | 239,438      |
|   |    |              |    |            |    |              |
| Drilling Rigs in Panhandle                |    | 3            |    | 4          |    | 4            |
| Oil Per Barrel                            | \$ | 85.54        | \$ | 81.52      | \$ | 82.67        |
| Natural Gas                               | \$ | 1.77         | \$ | 1.78       | \$ | 2.17         |
| Wheat Per Bushel                          | \$ | 5.89         | \$ | 5.84       | \$ | 7.52         |
| Fed Cattle Per CWT                        | \$ | 186.36       | \$ | 185.00     | \$ | 175.00       |
| Corn                                      | \$ | 4.31         | \$ | 4.39       | \$ | 6.64         |
| Cotton (Cents Per Pound)                  | \$ | 77.60        | \$ | 76.40      | \$ | 79.80        |
| Milk                                      | \$ | 16.50        | \$ | 16.40      | \$ | 18.10        |

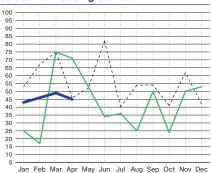
Now for the annoying legal jargon...

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### Hotel/Motel Receipt Tax (In Thousands)

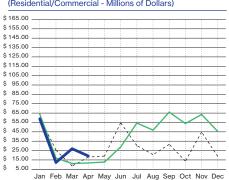


### **Residential Housing Starts**

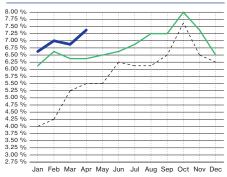


### **Building Permits**

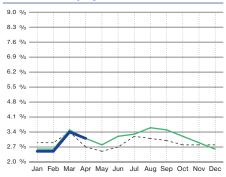
(Residential/Commercial - Millions of Dollars)



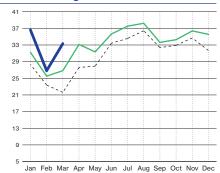
### Interest Rates (30 Year Mortgage Rates)



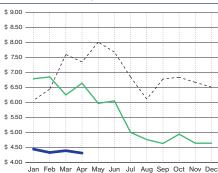
### Percent Unemployment (State Adjusted Numbers)



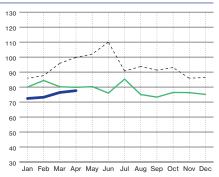
### Airline Boardings (In Thousands)

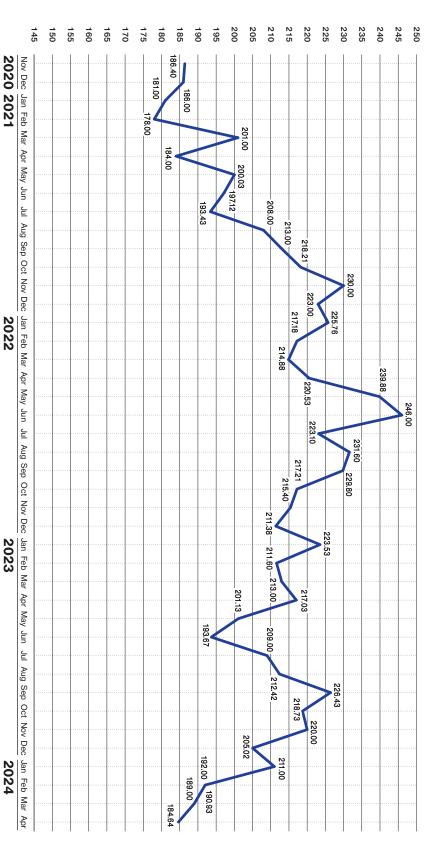


### Corn (Price Per Bushel)



### Cotton (Cents Per Pound)





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